



**Audible Staffing &
Workforce Solutions**



**Unlock potential.
Fuel growth.**

UEI: VUPLW3NW4PH1

CAGE Code: 9M8W

MBE/SBE/DBE: 23-598

At Audible Staffing & Workforce Solutions, we specialize in delivering comprehensive staffing and workforce solutions that foster positive experiences and cultivate leaders at all organizational levels. With 25 years of experience, we are committed to precision and excellence in meeting your goals.



Primary NAICS

541611 - Administrative Management and General Management Consulting

541612 - Human Resources Consulting

611430 - Professional and Management Development Training

Contact

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CAPABILITY STATEMENT



STRATEGIC & OPERATIONS SUPPORT

- Human resources administration & employee engagement initiatives
- Bookkeeping, accounting support, and budget development
- Program and project management from planning to evaluation
- Grant management, compliance tracking, and reporting



EXECUTIVE & ORGANIZATIONAL ADVISORY

- Strategic and organizational planning for growth and sustainability
- Executive and career coaching for senior leaders and emerging executives
- Risk management, compliance, and process improvement consulting
- Stakeholder engagement, board development, and intergovernmental relations facilitation



LEADERSHIP & WORKFORCE DEVELOPMENT

- Customized leadership training programs for teams and organizations
- Skills-based hiring strategy and modern recruitment best practices
- Team building, change management, and communication workshops
- Workforce readiness and professional development curriculum design



TECHNICAL WRITING

- Grant and proposal writing for competitive funding opportunities
- Technical documentation for programs, systems, and compliance
- Marketing copy, stakeholder communications, and public-facing reports

BRAND DIFFERENTIATORS

Transparency

Our open and adaptive methodologies prioritize tailored solutions for our clients' needs.

Continuous Learning

We stay abreast of industry best practices and leadership principles.

Specialized Areas

Ensuring inclusivity and accessibility across all projects, including ADA compliance.

INDUSTRIES WE SERVE

- | | | |
|------------------|---------------|-------------------------|
| ✓ Non-Profit | ✓ Hospitality | ✓ Governmental Agencies |
| ✓ Transportation | ✓ Education | ✓ Manufacturing |
| ✓ Health Care | ✓ Retail | ✓ Environmental Science |

PAST PROJECT REVIEW

"Ms. Watts has made significant strides in advancing our non-profit organization, showcasing remarkable multitasking prowess and adept problem-solving skills. Her consultative approach has brilliantly facilitated global cooperation among scientists, experts, and government officials. With unwavering determination, a dedication to scientific and policy matters, exceptional leadership acumen, and a holistic approach, Tranice stands as an exemplary professional. I wholeheartedly endorse her services for sustained success and expansion."

- Dr. Robert W. Corell, Nobel Laureate

PAST PROJECT EXPERIENCE



Strategic Economic Development Initiative: Co-led the Charles County Economic Development's Business Outreach Council, crafting a new 5-year strategy for business outreach and recruitment. Ms. Watts' efforts also aimed to enhance collaboration between the tourism office and economic development. The initiative yielded a \$160,000 project cost saving, bolstered small diverse businesses through tailored support, and fostered sustainable community growth and inclusion.



Business Resource Groups and Inclusive Programs at Constellation Brands: Designed and implemented initiatives that significantly increased employee resource group membership by 32%. These programs also boosted the recruitment of a diverse and talented workforce, aligning with the company's vision for inclusivity and innovation.



Global Energy Policy Advancement with IIASA: Played a key role in the International Institute for Applied Systems Analysis's Global Energy Assessment. Our contributions included recruiting and facilitating cross-disciplinary collaboration among specialists to address global energy challenges, supported by governments, NGOs, the UN, and the private sector. This project emphasized equitable and sustainable energy solutions worldwide.

WHY AUDIBLE WORKFORCE?



Tranice Watts,
President & CEO,
Audible Staffing &
Workforce Solutions

At Audible Staffing & Workforce Solutions, we pride ourselves on our commitment to excellence and inclusivity. Our team consists of certified professionals with extensive experience and credentials, including PMP, CMCE, Mediators, and SHRM-CP.

We specialize in delivering tailored workforce solutions that not only meet but exceed your business objectives. Our approach emphasizes reliability, and a deep understanding of your unique needs. By partnering with us, you can expect innovative strategies and exceptional results that drive your organization's success and growth.

Thank you for considering Audible Staffing & Workforce Solutions as your trusted partner in workforce excellence."